



Our Global Electronics Organization is looking to immediately fill the position as

## **Global Lead Electronics Strategy and Business Management (m/f/non-binary)**

Location: any German Messer location / any European Messer location

Reference number: 70/2024

This role will be pivotal in standardizing proposals and establishing global reporting structures with comprehensive customer and product data. It is a key driver for growth and efficiency of the Electronics business unit on a global scale. The individual will be responsible for ensuring data consistency, providing strategic insights, and supporting decision-making processes through detailed financial and operational reporting while collaborating with the local region commercial teams.

### **What the role is about:**

- Establish and maintain robust global reporting structures that integrate customer and product data, ensuring accurate and timely insights for business decisions.
- Oversee the management of customer and product data, ensuring data integrity and consistency across all reporting systems.
- Generate, analyze, and present key financial data and provide recommendations based on financial insights to business unit leadership.
- Participate in the development of the electronics business unit's strategic vision and assist in its implementation.
- Implement and manage sales performance processes, including tracking and analyzing sales cycles from opportunity to new business acquisition.
- Work across the global organization to develop strategy and support materials.

### **Your profile:**

- Bachelor's degree (preferably in Business or related field).
- 10+ years-experience in business control, finance, or sales management and marketing in the Electronics industry.
- Strong analytical skills and proficiency in Excel and PowerPoint; understanding of FICO (Finance and Controlling) systems; excellent communication and managerial skills; ability to develop and coach a team.
- Experienced in operating within a global organization.
- Willingness to travel (approx. 20%).
- Proficiency in English.

### **Does this describe you, and are you interested in this position?**

Then we look forward to receiving your application via e-mail to Cornelia Nordheim, Senior Specialist HR (in PDF format, max. 2 MB) to [recruiting.co@messergroup.com](mailto:recruiting.co@messergroup.com)

>> Information regarding our data protection policy is available on our homepage at: [data protection notice for applicants](#).